



Unparalleled Partnership



Insurance for Construction Industry Leaders

Primary Casualty • Wrap-Ups • Contractor Programs

## Old Republic: By the Numbers

A subsidiary of Old Republic International Corporation (ORI), Old Republic Construction Program Group (ORCPG) is a leading domestic commercial construction underwriting company. We offer highly specialized underwriting, claims handling, and risk-control services for contractors and construction projects.

### ORI

**Company Rank:**  
Top 50

**Corporate Entities:**  
125

**Company Focus:**  
Major Sectors of the  
U.S. Economy

**Operations:**  
50 States & Canada

### ORCPG

**Headquarters:**  
Pasadena

**Offices:**  
Atlanta, Baltimore,  
Chicago, Dallas, New York

**Underwriting Rank:**  
Top 5 in Construction

**Coverage:**  
Contractors & Project Owners

## ORCPG: A Snapshot

Our roots are deep. Old Republic Construction Program Group has a history of growth and stability. Our staff has energy, expert knowledge and an entrepreneurial spirit. Our performance also reflects a management philosophy that measures success over the long-term. Our driving focus is to create value for our clients.



“OLD REPUBLIC HAS WHAT IT TAKES TO LEAD THE INDUSTRY IN HIGH PERFORMANCE TO OUR CLIENTS. WE DELIVER SWIFT AND INSIGHTFUL DECISIONS, EARNING OUR CLIENTS’ TRUST BY PROVIDING QUALITY PRODUCTS AND SUPERIOR SERVICE. YOU HAVE OUR COMPLETE COMMITMENT.”

Joan Miles, President and CEO  
Old Republic Construction  
Program Group

## Let’s Build Something New

**S**ucceeding in construction demands expertise – and sharp thinking. It’s the foundation of your enterprise.

**We’re experts in building**, too. Old Republic Construction Program Group works with the world’s most innovative contractors and project owners, insuring risks creatively so they don’t become liabilities.

- At Old Republic, we love what we do, and we’re faster on our feet than those so-called “giants.” We bring decades of construction field experience to the table, explaining why hundreds of America’s best construction firms – and growing – are on our client list.
- We’re an **unparalleled partner**: Old Republic’s offerings are highly specialized, focused exclusively on contractor programs and wrap-up projects. No “one-size-fits-all,” no boilerplate. We customize our programs, risk-control services and claims response to maximize each client’s results.
- Call it our **real-world perspective**. There isn’t a challenge you’ll face that our underwriting and claim teams haven’t handled before. And we’re backed by a top-50, publicly held insurance company, so we can settle even the largest claims quickly and efficiently.
- Build with confidence – with Old Republic.

# Unparalleled Products

Insurers are not all created equal. Quality, service and customer relationships set Old Republic Construction Program Group above the rest.

**Quality:** Our success lies in partnering with brokers and insureds to achieve profitable long-term results, and our customized service packages save time and money.

**Service:** Our team includes underwriting, risk control, quality assurance and claim experts solely dedicated to large national and regional contractors, wrap-ups and joint-venture projects.

**Customer Relationships:** We take a proactive approach to solving insurance challenges, and underwrite with a field perspective – always looking for ways to find a solution.



## Primary Casualty

Old Republic offers custom casualty coverage to protect contractors and project owners against key construction hazards.

We invest significant resources to build our knowledge of cutting-edge issues in Workers' Compensation & Employers' Liability, Commercial General Liability and Automobile. We draw on this internal expertise, bringing together the right minds for the right solutions to address your specific coverage requirements.

Old Republic will build a creative underwriting program to match your needs. We'll offer new insights to enhance your risk control and quality assurance programs. And we'll manage all claims efficiently and expeditiously.



“OLD REPUBLIC’S  
CLAIMS MANAGEMENT PHILOSOPHY  
IS ONE THAT TAKES AN AGGRESSIVE  
YET PRACTICAL APPROACH TO RESOLUTION.  
THEY UNDERSTAND THE  
CONSTRUCTION PROCESS, HAVE ACCESS TO  
THE BEST EXPERTS AND MAINTAIN  
A CLEAR VISION OF THE GOAL.”

James Bullard  
Bullard, Brown & Beal

# Unparalleled Services

## Claims Handling

With Old Republic, you gain a team of experts who understand claim challenges for contractors and owners. From building high-rises in metro areas to utilities in rural America, we know how aggressive claims management helps our insured win more bids. And we deliver the intangibles that matter:

**Partnership Matters.** Our claim professionals work together with brokers and clients to customize your approach and achieve the best outcome. Your results impact our results – so we are in this together.

**Passion Matters.** We are passionate in our handling of your claims and driving the final results.

**Experience Matters.** Our claims team averages more than 20 years of construction experience. Expert, honest and objective, our professionals manage the process utilizing specialized legal counsel.

**Commitment Matters.** Claims can be a major expense, and we're committed to making your investment pay, while you manage your bottom line.

## Contractor Programs

Old Republic is an unparalleled partner for top U.S. general contractors and large specialty trade and infrastructure contractors. Because we're only focused on construction clients, we speak your language and understand your business risks.

Based on your risk appetite, we will create a customized solution. Our product portfolio includes Guaranteed Cost, Self-insured Retentions, single or multi-line deductibles (small or large), and Dividend Programs.

With our broad reach of local offices, we can service your geographical needs to achieve your goals.



## Wrap-Ups

Our company's foundation is built on the insuring of successful Wrap-Up projects. That's where our story began.

Today, Old Republic brings best practices to every project we underwrite, including expert risk-control oversight, knowledgeable administrators, and a claims team that understands every dollar counts. You know how to build projects; we know how to protect them with the proper Wrap-Up coverage.

Old Republic's client portfolio spans the nation and virtually every project type, including high-rise offices, stadiums, schools, hospitals, roads and bridges. Up to six years in duration, our largest projects have construction values exceeding \$1 billion. Our client list is a veritable who's-who, including high-profile corporations, building owners and prestigious projects.

Like the service we provide to all clients, our Wrap-Up programs are designed to exceed expectations.



# A Winning Tradition in Construction Insurance

“OLD REPUBLIC IS AT THE FOREFRONT OF QUALITY MANAGEMENT. THEY’LL WORK WITH YOU TO DEMONSTRATE THAT QUALITY CAN BE A CRITICAL DETERMINANT OF PROJECT AND ORGANIZATIONAL SUCCESS.”

Dr. Ron G. Prichard, P.E.  
President  
Arcanum Professional Services



## Experience That Pays

No one has more industry experience than Old Republic. We’re active in your key markets with the best construction companies and industry-leading owners.

**Helping contractors grow.** We’ll help you control work-related and third-party injuries for measurable bottom-line results.

**Protecting project investments.** Our dedicated Wrap-Up Team is known for exceeding client expectations. To ensure success, Old Republic always integrates our service team with your project team.

# Unparalleled Services

## Risk Control

Old Republic leads the industry in risk-control services for contractor programs and wrap-up insurance. We deliver more:

### Dedicated Professionals.

Our risk-control teams are tailored to your needs, staffed with professionals who have worked for owners and contractors and understand the challenges you face. A dedicated risk-control team leader will be devoted to your business, fostering a close long-term relationship.

**Program Development.** We'll evaluate your current risk controls and offer specific advice, followed by a periodic loss analysis. Old Republic's extensive database of current, proven techniques ensures your practices are both innovative and compliant.

**Site Visits & Training.** Our comprehensive site safety visits include reviewing contractor operations to identify hazards and evaluating whether safety programs are implemented successfully. Plus we're certified to teach contractor-specific OSHA Construction Outreach.

## Join the Team

Insurers and insurance brokers are not all created equal. And neither are construction companies. Let's face it, some are better than others. Your dedication to excellence, innovation and tradition let you rise above the competition.

**You're in good company.** Old Republic insures a select group. Our clients are leaders in their markets, including some of the best contractors in general building, transportation, utilities and power, and all key specialty trades.

**Not for everyone.** There are plenty of high-volume insurers out there that will take on any risks. They'll insure anyone – for a price. Old Republic is different. Our clients aspire to excellence, and we look for the right match, whether it's an owner or contractor client.

**Building something new.** With Old Republic, we're creating a new, winning tradition in construction. We've grown consistently over the years, solidifying our portfolio of clients and our competitive position.

Give us a call, and learn how our results-based integrated services model can benefit your business, too.

### We're construction experts with:

- › A solid work ethic.
- › Positive outlook and culture.
- › Open communication.
- › Easy access to local decision-makers and executives.

### We're a responsive, service-driven team of:

- › Production underwriters.
- › Expert claim managers.
- › Veteran risk-control specialists.

### We're driven to:

- › Build lasting relationships.
- › Produce positive results.



# Let's Build Something New

Building outside the box? Contact one of our lead offices.

**Joan Miles**, President and  
Chief Executive Officer  
626.683.5200

## **NORTHEAST**

New York, NY  
212.607.2600

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Pasadena, CA  
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## **SOUTHEAST**

Atlanta, GA  
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## **MIDWEST**

Chicago, IL  
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**Old Republic Construction Program Group, Inc.**